



DETROIT METRO • WILLOW RUN
WAYNE COUNTY AIRPORT AUTHORITY

L.C. Smith Terminal • Mezzanine
Detroit, MI 48242
ph 734 942 3550
fax 734 942 3793
www.metroairport.com

News Release

Detroit Metro Airport Cuts Landing Fees

--\$20 million refund estimated for FY2006

The airlines at Detroit Metropolitan Airport (DTW) will benefit from Wayne County Airport Authority's cost cutting measures in lower landing fees for Fiscal Year 2007. Airport management recently shared the good news with its carriers that effective October 1, 2006 DTW's landing fee will be reduced by 28%, from \$3.37 to \$2.41 per 1,000 lbs. of landed weight. That will, for example, lower the cost to land an Airbus A330 by \$367 and a Boeing 747-400 by \$605. If an airline landed only one 747-400 in Detroit every day, the annual savings would amount to more than \$220,000.

"As a result of the Airport Authority's strong commitment to keep costs down and increase non-airline revenue, we are able to pass along substantial savings to our carriers," said Lester Robinson, WCAA CEO. "Lower landing fees mean lower operating costs for our carriers, making DTW especially attractive when they are considering entering a new market or expanding existing service."

Costs per enplaned passenger (CPEP), including landing fees, are significant factors toward maintaining an airport's competitive edge. When comparing operational costs at DTW to costs at its peer airports, DTW ranks among the best with its \$5.04 cost per enplaned passenger. Through a combination of cost cutting measures and increases in non-airline revenue such as concession sales, parking, and car rental revenue, airport management has been able to achieve this objective.

In addition to lower landing fees for FY 2007, the airlines can collectively expect to receive a \$20 million refund when Detroit Metro Airport's financial books are closed on Fiscal Year 2006.

#####