



Airport: *Detroit Metro Airport (DTW)*

Presenter: *Amanda Campbell*
Director Of Operations

August 29, 2023



avis budget group



LEADERSHIP

- Joe Ferraro was appointed President and Chief Executive Officer for Avis Budget Group in June 2020
- He has 40 years of experience with Avis Budget Group, holding various positions of increasing responsibility.



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**9.1
Billion**

Annual
Revenue
Worldwide



200,000

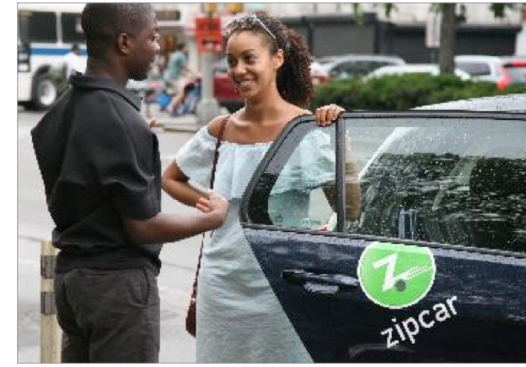
Connected Vehicles

600,000 Vehicles



—
1M

Zipcar
Members
Worldwide



AVIS[®]

 **Budget**[®]

 **zipcar.**

- Our brands offer a range of options, from car and truck rental to on-demand car sharing that bring vehicles closer to where and when customers need them.
- With more than 70 years of experience in managing global fleets and with one of the largest fleets of connected cars in the world, we are committed to innovation and are moving the future of mobility forward.

Supplier Diversity Program

Suppliers interested in pursuing business opportunities with Avis Budget Group must be certified by any of the following certifications which bring value to our company:

- Minority-Owned Business Enterprise (MBE) or a Woman-Owned Business Enterprise (WBE)
- Airport Concession Disadvantaged Business Enterprise (ACDBE) Disadvantaged Business Enterprise (DBE)
- Veteran Business Enterprise (VBE), Disabled-Veteran Business Enterprise (DVBE)
- Lesbian, Gay, Bisexual & Transgender Business Enterprise (LGBT), Disabled- owned business enterprises (DoBEs)
- Small Business Enterprise (SBE)
- Historically Underutilized Business (HUB)
- Asian American Business (AAB)
- Hispanic Business Enterprise (HBE)



How to Qualify for the Corporate Supplier Diversity Program and Airport Compliance Program

Two prong program:

1. ACDBE Airport Compliance Program
2. Corporate Supplier Diversity Program

Certified Diverse Suppliers must register in our DivTrak software system.

- The link to register is <https://abg-supplier.divtrak.com>



Avis Budget Group Purchases

- Some of the products and services we buy locally:
 - Auto Body Repair
 - Auto Detailing
 - Snow Removal & Salt
 - Landscaping
 - Locksmith for Cars
 - Janitorial
 - Locksmith for Buildings
 - Pest Control
- Some of the products and services managed by our Procurement and Supply Chain managers:
 - Fuel
 - Motor Oil
 - Windshield Washer Fluid
 - Vehicle Cleaning & Sanitizing Products
- Please direct all inquiries for Procurement & Supply Chain products and services to Sydney Peruzzato at Sydney.Peruzzato@avisbudget.com



Avis Budget Group Purchases (cont'd)

- **When do we buy?**

We buy on an as needed basis unless covered under a National/Regional agreement, which is managed by ABG's Corporate Procurement department in Parsippany, NJ or by Corporate Supply Chain Managers

- **How do we buy?**

ABG provides business opportunities to certified diverse suppliers. Corporate Procurement and Supply Chain managers, and airport locations use Procurement's Supplier Diversity program to source certified diverse suppliers

- **Process for potential suppliers:**

- All certified diverse suppliers must register on-line in our DivTrak software system
- Any and all diverse certifications need to be uploaded into our database, and kept current
- We routinely use the database when seeking certified diverse suppliers for business opportunities
 - Database link is <https://abg-supplier.divtrak.com>



Bonds & Insurance

- Vendors are required to have:
 - \$2M general aggregate policy
 - \$1M personal injury
 - \$1M per occurrence
- Certificate of Liability & Avis Budget Group (ABG) to be named as insured holder